



## Membership FAQs

**When was ICSA established and for what purpose?** ICSA was incorporated in Fall 2019 as a non-profit membership association whose primary goal is to improve highway safety through engaging single-truck operators and small fleets in this mission.

**What does it cost to become a member?** ICSA's dues are based on the number of trucks a carrier operates. For carriers operating a single truck, the annual dues are \$100. Carriers operating more than one truck pay \$100 for the first truck and \$25 for each additional truck, up to a cap of \$500 annually. No member, regardless of fleet size, pays more than \$500 for an annual membership.

**ICSA offers two levels of membership: Platinum and Gold. What's the difference?** Any carrier can become a Platinum Member by meeting certain safety and data requirements. Generally speaking, Platinum members are those that wish to apply for truck insurance through ICSA's Risk Purchase Group. Platinum members agree to:

- Join ICSA by filling out the application found at Join ICSA at the top of the website
- Meet a minimum safety score as determined by ICSA
- Purchase, install and activate in-cab forward facing event recorders (cameras) prior to insurance being bound and authorize ICSA's safety consultants access to video recordings in the event of an incident or crash (NOTE:
- Contact ICSA's drug testing provider to arrange for hair testing on current and future drivers and obtain a negative result on an initial hair test for each driver employed by the member
- Adopt a Zero Tolerance policy for alcohol and drugs (ICSA provides members with a model Zero Tolerance policy that can be easily adapted to each fleet)
- Limit the speeds of all insured truck tractors at no more than 68 mph; and
- Agree to provide ICSA access to telematics data as specified

Platinum status is required for carriers prior to applying for coverage under ICSA's group insurance program.

Gold members may join under the same dues schedule as a Platinum member but are not required to meet the Platinum membership requirements. However, a Gold member may voluntarily utilize event recorders, participate in the ICSA-approved drug testing program and take advantage of the other member benefits. While ICSA does not require members to join the TADTS Drug & Alcohol Testing Consortium, we strongly suggest members do so as a simple and cost-effective way to be compliant with Federal Drug & Alcohol Clearinghouse Rules.

**Why did ICSA choose its Platinum level requirements like event recorders and hair testing for carriers**

**to qualify for reduced insurance rates?** ICSA's leadership and safety team has many decades of experience in the trucking industry and has been particularly successful in developing and managing programs to improve truck safety. Many years of data show that forward-facing event recorders are a proven safety technology that makes good drivers even better and, importantly, also provide evidence to document when a crash is not the trucker's fault.

Similarly, hair testing is a more accurate way to identify substance abusers among truck drivers. Safety-conscious people want to help ensure that even casual drug users are not operating a commercial vehicle. Members who are willing to deploy these tried-and-true best practices are taking steps to reduce risk on the highway. This in turn makes them more attractive to insurers who, by reducing their own risk, can thus offer lower rates on mandated truck insurance. These steps, combined with the other Platinum level requirements, will make any fleet safer and more profitable.

In reviewing two full years of members' safety data, ICSA concluded that certain factors influence driver behavior and in turn, have an impact on highway safety. Chief among these is excess speed or speed too fast for conditions. As a result, ICSA determined to follow U.S. DOT's pending requirement to govern truck/tractor speeds to no more than 68 miles per hour. ICSA is also requiring members to provide access to telematics data from vehicles and drivers covered by ICSA's group insurance program. This data will help ICSA more accurately identify compliant drivers and fleets, which in turn can keep insurance costs from increasing beyond inflationary pressures.

**For answers to other questions on ICSA Membership, email [contact@safecarriers.org](mailto:contact@safecarriers.org)**