

Dear ICSA Member:

First, let me apologize up front for the length of this message; however, I want to be sure that all members understand ICSA's current status along with changes that will be coming to Platinum Member requirements effective July 1 and phased in over a period of 90-120 days. I urge you to read this message to the end so that you are fully aware of these changes.

Since ICSA was chartered in the fall of 2019 and began accepting memberships in March 2020, our program has grown faster than any of us who serve as ICSA leaders believed possible. So, whether you joined back in March 2020 or are ICSA's newest member, we are grateful for your membership and support, as well as for the impact many of you are having on highway safety. ICSA's goal is to continue to provide cost-effective services to help you operate safely and profitably in an ever-changing trucking environment.

Recently ICSA's Board of Directors and leadership staff team reviewed our first three years of operation as part of looking ahead to and planning for the future. We have thousands of outstanding members who have demonstrated a full commitment to ICSA's safety mission and have fully honored the Platinum membership requirements. However, we also have a substantial number of members who have not fulfilled the Platinum membership requirements and/or who have not demonstrated a sincere commitment to ICSA's highway safety mission. Many of these carriers are no longer in business or have had their insurance cancelled for reasons ranging from poor safety performance to non-payment of premiums.

To continue offering access to reduced-cost truck insurance for its compliant members and to advance our highway safety mission, ICSA's Board of Directors determined to take meaningful action to strengthen Platinum member requirements in its Membership Terms & Conditions. At its April 20, 2023 meeting, the Board adopted the following requirements for Platinum-level membership effective July 1, 2023:

- Members who join ICSA after July 1, 2023 will be able to get an insurance quote for coverage in ICSA's group program, but must have event recorders already installed and activated prior to obtaining insurance coverage. New members who join with existing camera systems from approved vendors/providers already installed in their power units will not be required to purchase and install cameras through ICSA but must grant ICSA access to the camera data.
- Members will be required to assign each event recorder to the specific driver operating each power unit.
- Members will authorize ICSA access to their telematics data. To simplify this new requirement, ICSA is contracting with a third party to collect and analyze ELD data and will implement a small monthly telematics fee to cover these costs. For current members, this requirement will take effect at the time their insurance renews.
- All ICSA members who join after July 1, 2023 must electronically limit their power unit speeds to no more than 68 mph. Excess speed or speed unsafe for conditions is the principal cause of crashes being experienced by ICSA members in the group insurance program. While ICSA will

not make speed limiting a requirement for current members, we encourage those members to voluntarily adopt this critical safety countermeasure even prior to a final rulemaking by the Federal Motor Carrier Safety Administration, which we anticipate seeing by the end of 2023.

- ICSA will set a threshold Safety Score that members must meet to be considered Platinum-level members in order to access ICSA's group insurance program.

Lastly, ICSA will continue its requirement that members utilize hair testing to identify drug use for all drivers using the TADTS service.

ICSA's leadership and safety team has well over 200 combined years in trucking and truck safety, and firmly believes these requirements will not only ensure all members operate more safely, but will also limit increases in members' future insurance costs. In our June 8 Member Orientation Webinar, we discussed the forthcoming changes to the Membership Terms & Conditions as well as the many other benefits available at no cost or low cost to members. If you missed the webinar, a recording is available at [https://www.youtube.com/watch?v=uCj7WVv\\_10w&t=3s](https://www.youtube.com/watch?v=uCj7WVv_10w&t=3s).

Once again, ICSA's vision is to provide single-truck operators and small fleets cost-effective technology and safety services to help them reduce risk and improve safety. In turn, the members' actions in improving highway safety qualifies them for reduced-cost insurance premiums. For those ICSA members who have embraced this vision and are focused on safety, we salute you! As always, ICSA stands ready to assist you when you have questions or concerns. You can reach us at our toll-free number 866-TRK-SAFE or via email to [contact@safecarriers.org](mailto:contact@safecarriers.org).

Best regards,

A handwritten signature in black ink, appearing to read "Karen Rasmussen". The signature is fluid and cursive, with the first name "Karen" being more prominent than the last name "Rasmussen".

KAREN RASMUSSEN  
Executive Director